



DES-MARIE VICTOR

Automotive Industry Professional

PROFILE

Driven and results-focused professional with 10+ years in motor dealership sales, service, F&I, and leadership. Passionate about growth, customer satisfaction, and continuous improvement. Excel-savvy, people-oriented, and always learning.

CONTACT

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DRIVERS LICENCE: CODE C1/CODE 10
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ADDRESS: Ballito, 4420
LANGUAGES: ENGLISH & AFRIKAANS

REFERENCES

Redlands Beauty&Hair Clinic
Bridget Redman – 082 888 9340

McCarthy Toyota Pietermaritzburg
Sumen Kisten – 083 368 0679

Fury Honda&Suzuki Pietermaritzburg
Duncan Parsons – 082 456 4977

KTM Durban
Craig Bishop – 084 464 6019

Hatfield Motor Group
Therese Theron – 068 592 9925

EDUCATION

Gr. 12

Institution: Kokstad College
Completion Date: December 2000

Professional Cheffing&Catering

Institution: Intec College
Completion Date: December 2002

Diploma Bookkeeping Level 6

Institution: Intec College
Completion Date: December 2019

WORK EXPERIENCE

Business Director at My Paneel Kloppe

From Jul 2024 to date

Duties: Drawing on my business management, bookkeeping, and motor trade experience, I founded a panel beating business in Ballito focused on quality workmanship, competitive pricing, and fast turnaround times.

Sales Manager at Hatfield Motor Group Pietermaritzburg

From Jul 2023 to Jul 2024

Duties: Led a sales team, managed trade-ins, stock procurement, reconditioning, and budgets. Drove sales targets, customer satisfaction, marketing efforts, after-sales service, stock control, and performance reporting to support strategic decisions.

Reason for Leaving: Relocated from Pietermaritzburg to Ballito.

Business Manager at Ernie's Panel Shop

From Mar 2021 to Jul 2023

Duties: Experienced in full-function bookkeeping, including debtors and creditors management, banking and payments, payroll processing, financial reporting, budgeting, target setting, quoting, parts sourcing, final costing and invoicing.

Reason for Leaving: Offered post at Hatfield Motor Group

Business Manager at KTM Durban

From Jul 2020 to Feb 2021

Duties: Experienced Business Manager and F&I, skilled in financial operations, workshop efficiency, parts sales, customer engagement, and cross-departmental team leadership for smooth, aligned operations.

Reason for Leaving: Traveling 92km's per day is taxing. (Between Pietermaritzburg & Durban)

Accounting Manager at PMB Auto Sales & Property Manager at Twyl Estates

From Jun 2018 to Feb 2020

Duties: Bookkeeper for multiple businesses, including rental properties and motor dealerships. Managed debtors, creditors, PAYE, VAT, bank reconciliations, MIBCO reporting, invoicing, collections, and petty cash.

Reason for Leaving: Personal

Sales Manager at Fury Honda&Suzuki Pietermaritzburg

From Nov 2015 to May 2018

Duties: Sales Manager for Suzuki and Honda, leading sales, marketing, stock, budgeting, customer service, commissions, and CSI performance.

Reason for Leaving: Offered better post at PMB Auto Sales

Vehicle Sales at McCarthy Toyota Pietermaritzburg

From Dec 2013 to Oct 2015

Duties: Bookkeeper for rental and motor trade businesses, handling full accounts, including PAYE, VAT, MIBCO, reconciliations, invoicing, collections, and cash management.

Reason for Leaving: Offered better post at Fury Honda&Suzuki Pietermaritzburg

Salon Coordinator at Redlands Beauty&Hair Clinic

From Mar 2013 to Nov 2013

Duties: Managed bookkeeping, reception, stock, marketing, and client bookings to ensure smooth daily salon operations.

Reason for Leaving: Offered better post at McCarthy Toyota Pietermaritzburg

Construction Finance Administrator at Sizabantu Contractors

From Jun 2006 to Feb 2013

Duties: Handled full bookkeeping, supply control, payroll, invoicing, marketing, site management, and subcontractor coordination to ensure timely, budget-compliant projects.

Reason for Leaving: Relocated from Kokstad to Pietermaritzburg